

2) Commercial Roofing & Waterproofing Hawaii, Inc.

- CEO/President: Guy Akasaki
- Specialty: Full service roofing and waterproofing, integrating solar photovoltaics into turn-key solutions encompassing financing, tax credits and subsidies, performance and maintenance initiatives
- Hawaii state license: BC-18179

Commercial Roofing & Waterproofing Hawaii, Inc. retains the No. 2 spot with a \$6.5 million increase in revenue between 2010, \$9.5 million, and 2011, \$16 million.

Keeping the company in the black during a challenging year were a number of key projects begun and completed in 2011, including:

- First Hawaiian Bank building – a project with unique requirements, such as strict FM I129 certification and testing criteria, a tight completion window, and a minimum \$5 million insurance bond
- Wailuna townhomes – completed ahead of schedule, this project involved the reroofing of 82 buildings; due to the large scale, it was critical to keep consultants/management and agent/owners of units in constant communication

throughout the project.

- Four Seasons Wailea – installation of a new Siplast torch-down roof system
- Kupono townhomes reroof of 15 townhouse buildings, including first floor storage units, maintenance shop, mailbox and 36 carports, with wood shake roofing
- Unicold Hawaii – being completed in partnership with GreenPath Technologies, this solar roofing project involves installation of a Sika Sarnafil roof membrane along



Completed in late 2011 was the complete tear-off and reroof of the First Hawaiian Bank building in the Kamehameha Industrial Center.

with a photovoltaic system on building one of Unicold's complex (a large cold storage warehouse facility near the airport industrial area). This month, Commercial Roofing and GreenPath will be reroofing and installing a PV system on building four.

Other company milestones in 2011 include the consolidation of the company's operations under one roof, which will soon be installed with a PV system and vehicle charging stations, as well as "cool roof" wall coating to minimize solar heat gain. Commercial Roofing also has successfully established a foothold in the development of renewable energy on Guam.

"Looking ahead into 2012, we are optimistic," says Guy Akasaki, company president, "as we have also changed some of our marketing efforts ... and are leveraging our efforts beyond the borders of the state of Hawaii. We are excited as we continue to plan for 2012, with our TTP (time tested and proven) team along with the new team members who have gone through the tough times and are now poised to move forward even stronger in fulfilling our mission statement to 'exceed our clients' expectations!'"



Commercial Roofing recently completed reroofing then installing a PV system on building one of the Unicold cold storage facility (back left), and will do the same for building four (foreground) starting this month.